

	2023-24 Approved	2023-24 Actual - Cash Basis	2024-25 Proposed	2024-25 Approved
REVENUE				
Annual Installation Event				
Annual Installation Event Tickets	\$5,000.00	\$6,668.00	\$5,000.00	
Annual Installation Event Sponsors	\$100,000.00	\$422,000.00	\$150,000.00	
Membership Dues				
Municipal Dues	\$152,477.00	\$152,477.00	\$152,477.00	
Regular Associate Member Dues	\$65,000.00	\$58,200.00	\$65,000.00	
Trustee Member Dues	\$73,000.00	\$72,500.00	\$83,000.00	
Program Income				
Youth Leadership Prgms (Scholarships)	\$5,000.00	\$6,250.00	\$10,000.00	
FLC Breakfast (Gold Coast)	\$1,500.00	\$1,190.00	\$1,300.00	
General Membership Meetings	\$18,000.00	\$16,004.00	\$16,500.00	
Miscellaneous Income				
Florida League of Cities Stipend	\$87,131.00	\$123,705.00	\$95,000.00	
Interest Income	\$6,000.00	\$10,083.00	\$9,000.00	
TOTAL REVENUE	\$513,108.00	\$869,077.00	\$587,277.00	
EXPENSES				
Salaries and Benefits				
Executive Director Salary	\$137,500.00	\$137,500.00	\$150,000.00	
Executive Director Retirement	\$21,000.00	\$21,000.00	\$41,000.00	
Executive Director Auto Allowance	\$6,400.00	\$6,400.00	\$6,400.00	
Executive Director Cell Phone Allowance	\$1,200.00	\$1,200.00	\$1,200.00	
Deputy Executive Director Salary	\$82,500.00	\$82,500.00	\$91,500.00	
Deputy Executive Director Retirement	\$12,500.00	\$12,500.00	\$27,500.00	
Deputy Executive Director Auto Allowance	\$3,867.00	\$3,867.00	\$3,867.00	
Health Insurance	\$32,000.00	\$28,929.00	\$37,000.00	
Workers Comp/Unemployment Comp Ins.	\$1,500.00	\$2,507.00	\$3,154.00	
Employer Payroll Taxes	\$16,830.00	\$6,787.00	\$18,475.00	
Performance Bonus	\$25,000.00	\$25,000.00	\$40,000.00	
Staff Development	\$5,000.00	\$265.00	\$5,000.00	
Taxes				
Sales/Use & Property Taxes (Copier)	\$850.00	\$603.00	\$850.00	
Insurance				
General/Professional Liability & Property	\$8,000.00	\$13,938.00	\$14,000.00	
Office Expense				
Bank Charges/Supplies/IPN Charges	\$3,000.00	\$1,059.00	\$5,000.00	
Computer Services/Software	\$3,000.00	\$1,586.00	\$3,000.00	
Corporate Fees	\$150.00	\$165.00	\$200.00	
Dues & Memberships	\$2,500.00	\$25.00	\$3,000.00	
Internet Security/Hosting Expenses	\$1,200.00	\$0.00	\$1,500.00	

	2023-24 Approved	2023-24 Actual - cash basis		2024-25 Approved
Miscellaneous	\$5,000.00	\$352.00	\$5,000.00	
Office Supplies	\$3,500.00	\$1,419.00	\$3,500.00	
Printing/Copies	\$2,000.00	\$0.00	\$2,000.00	
Postage	\$600.00	\$8.00	\$800.00	
Subscriptions (Zoom, Constant Contact, Lobbytools)	\$8,000.00	\$7,313.00	\$10,000.00	
Telephone	\$1,400.00	\$0.00	\$1,400.00	
Office Equipment				
Equipment Leased	\$6,900.00	\$8,063.00	\$7,500.00	
Equipment Purchased	\$2,000.00	\$663.00	\$3,000.00	
Communications & Marketing				
Directory	\$2,000.00	\$252.00	\$3,000.00	
Membership Promotion	\$4,300.00	\$0.00	\$4,500.00	
Website Updates	\$3,000.00	\$1,960.00	\$3,500.00	
Professional Services				
Accounting	\$5,000.00	\$4,125.00	\$5,000.00	
IT Consultant	\$3,000.00	\$100.00	\$3,000.00	
Legal	\$0.00	\$0.00	\$0.00	
Public Relations Consultant (RFP amount)	\$45,000.00	\$45,000.00	\$45,000.00	
Program Expense				
Annual Dinner Expense	\$100,000.00	\$149,099.00	\$150,000.00	
President's Initiative	\$7,000.00	\$10,116.00	\$12,000.00	
Gold Coast League	\$500.00	\$6,848.00	\$500.00	
Legislative Workshops (BCC, BCPS, Legislative Delegation)	\$1,000.00	\$0.00	\$1,000.00	
Meetings - Board/Strategic Planning	\$3,000.00	\$200.00	\$4,000.00	
Meetings - Committee	\$5,000.00	\$1,834.00	\$5,000.00	
Meetings - General Membership	\$35,000.00	\$25,139.00	\$35,000.00	
Student Scholarship Fund	\$5,000.00	\$4,000.00	\$10,000.00	
Professional Development Wkshps. & Misc Mtgs.	\$8,000.00	\$3,944.00	\$8,000.00	
Travel				
Seminars Conferences Conventions	\$2,000.00	\$1,500.00	\$2,000.00	
Travel - Legislative	\$53,000.00	\$48,002.00	\$57,000.00	
Travel - Officers	\$3,500.00	\$2,000.00	\$3,500.00	
President Auto/Mileage Allowance	\$1,200.00	\$0.00	\$1,200.00	
Travel - Staff	\$2,500.00	\$2,000.00	\$3,500.00	
Bad Debt Write Off	\$5,000.00	\$12,295.00	\$7,000.00	
TOTAL EXPENSES	\$687,397.00	\$682,063.00	\$849,546.00	
Reserve (Increase/Decrease)		-\$174,289.00	\$187,014.00	-\$262,269.00