

November 6, 2023

Ms. Natasha Terrell
Human Resources Manager, Staffing
Human Resources Division
Broward County
115 S. Andres Avenue – Room 508
Fort Lauderdale, FL 33301

Dear Ms. Terrell:

Thank you for the opportunity to provide you with a proposal for the Executive Director of Solid Waste recruitment and selection process for Broward County, Florida. GovHR USA ("GovHR") prides itself on a personal approach to executive recruitment and selection. We will take the time to learn about your unique circumstances before starting this engagement and collaboratively develop a plan of action tailored to your specific needs before employing our significant resources to reach a successful conclusion.

GovHR has conducted numerous recruitments in the field of public works. A list of our Public Works recruitments is included as an attachment and our full client list can be viewed at GovHRusa.com. GovHR Vice President, James Dinneen is located in Florida and is available to conduct the Executive Director of Solid Waste recruitment for Broward County. Mr. Dinneen is the former County Manager for Volusia County, Florida and has an extensive background in Public Works, including being a Department Director of Solid Waste.

Please contact Laurie Pederson, Senior Vice President for Operations & Client Services, 847-380-3240, if you have questions regarding our submission or need additional information. We look forward to hearing from you and hope to have the opportunity to work with you on this important recruitment.

Sincerely,

Judith Schmittgens

Corporate Secretary and Compliance Manager



VIA EMAIL

TO: Sunny Larsen Sunny.Larsen@bakertilly.com; ssrfp@bakertilly.com

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Karen Miller karenmiller@bradburymiller.com; NABids@manpowergroup.com

FROM: Natasha Terrell, HR Manager, Staffing, Human Resources Division

NATASHA Digitally signed by NATASHA TERRELL
Date: 2023.11.01
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DATE: November 1, 2023

RE: Executive Professional Search Services - Request for Expression of Interest

As a firm in Broward County's Executive Search Resource Library, we are soliciting your firm's interest in conducting the following Executive Search:

All-Inclusive Fee

Executive Director of Solid Waste Authority

Salary Range: To Be Determined

Essential Duties (attached)

\$ 24.500.00

*Does not include consultant travel. Recruitment conducted virtually unless travel is requested.

If your firm is interested in conducting the above listed search, please express your interest by inserting your proposed **All-Inclusive Fee** as stated in the Agreement in the space provided above.

In addition, please attach a list of the most recent <u>relevant searches</u> (<u>include the date of each search listed</u>) conducted by your firm. This information will be considered along with the proposed fee and any other relevant information to determine the firm that meets the best interests of Broward County for this search.

To be considered for the above search, the requested information must be received via email by 5:00pm EST on Monday, November 6, 2023, 2023 via email. If you do not submit the requested information or do not respond by the deadline, we will assume your firm is not interested in this search. For any questions or clarifications, please do not hesitate to contact me.

Natasha Terrell, HR Manager, Staffing Human Resources Division 115 S. Andrews Avenue – Room 508 Fort Lauderdale, FL 33301 Telephone: (954) 357-6298

Telephone: (954) 357-6298 Email: NTerrell@Broward.org

FIRM: GovHR USA SIGNATURE DATE: 11/6/2023

Executive Director of Solid Waste Disposal and Recyclable Materials Processing Authority of Broward County

The Solid Waste Authority

The purpose of the Solid Waste Disposal and Recyclable Materials Processing Authority of Broward County (Solid Waste Authority) is to develop and implement a long-term, environmentally sustainable, transparent, innovative, and economically efficient plan and approach to disposal, reduction, recycling, and reuse of waste generated in Broward County.

The Solid Waste Authority will be overseen and managed by a Governing Board, Executive Committee, and the Executive Director. The Executive Committee may appoint or remove the Executive Director by majority vote.

The Position

The Executive Director must be an employee of the Solid Waste Authority and while serving as Executive Director, must not be: (a) employed by any Party; (b) serving on the elected body of any Party; or (c) contracted to consult for or lobby on behalf of any Party.

The Executive Director serves as the chief executive officer of the Solid Waste Authority, is responsible for the operation of the Authority in accordance with the policies and decisions of the Governing Board and the Executive Committee, and, among such other duties as authorized by those policies and decisions, has the following specific duties and responsibilities:

Hire and manage a chief sustainability officer for the Authority or other such employee with similar responsibilities regardless of title.

Hire and manage other such employees as authorized by the Governing Board through its approval of the annual budget as being necessary for the operation of the Authority.

Oversee all personnel issues with employees of the Authority, including setting salaries and benefits, annual reviews, discipline, and termination.

Solid Waste Disposal and Recyclable Materials Processing Authority Page 21 of 37

Serve as registered agent for all service of process on the Authority and execute documents on the Authority's behalf as authorized by the Governing Board.

Provide recommendations, assistance, and support as necessary for the Governing Board's adoption of a Master Plan.

Provide recommendations, assistance, and support as necessary for the Executive Committee's approvals of operational policies for the Authority and the annual plan of operations for the Authority.



JAMES DINNEEN



James Dinneen's career spans over 43 years in the public sector which includes 23 plus years as a City or County Manager, the last 12 years managing in Florida. In addition, he has over 26 years in executive leadership roles in Public Works, Solid Waste, Transportation, Budgeting, and Planning.

In 2006, he became the County Manager of Volusia County, Florida, where he successfully provided crucial leadership until his retirement in 2018. He was tasked to restructure for greater efficiency an organization of 4,000 employees. This reorganization became even more critical and complicated as the U.S. economy entered the Great Recession of 2007-2014. During his tenure of 12 years, he accomplished the following: Implemented major tax reductions starting in 2007 while ensuring service stability saving citizens of over \$200 million while reducing the workforce by 500 full time positions. Developed and implemented a plan known as "Go to Zero" that achieved zero debt in the General Fund in 2018, completed the consolidation of emergency dispatch services county-wide and managed over \$500 million in infrastructure construction. Implemented a county-wide emergency transport system (EVAC), developed a county diversity, equity and inclusion (DEI) strategic masterplan, implemented a Green Volusia program, developed a county dynamic masterplan which won a 2018 NACO award.

Prior to his career in Florida, Mr. Dinneen spent 18 years in Dayton, Ohio where he advanced from Planner to Deputy Public Works/Director of Operations, he became the Director of Montgomery County Ohio's Department of Solid Waste and Public Works. In 1995, he was promoted to Assistant County Administrator and was responsible for numerous management reorganizations and projects, such as the successful public/private partnership named Riverscape including \$23 million worth of public infrastructure creating a regional interactive theme park. Development of a criminal justice and administrative services master plan including a new \$30 million juvenile detention center and the implementation of a county wide facility reinvestment and capital depreciation program.

In 2002, Mr. Dinneen was recruited back to the City of Dayton, Ohio as its City Manager to streamline the organization and prevent a looming fiscal crisis. During this time he did the following: brought Dayton's budget under control by aggressive actions that erased a year end deficit of \$12 million by eliminating 345 positions, reducing overtime and restricted future hiring. Developed 5 housing and urban redevelopment initiatives defining a new strategy around community anchors, introduced a new Community Oriented Policing Enforcement Program (COPE), exercised leadership in collaboration with regional partners in implementing County-wide dispatching, combining SWAT teams, and emergency management services.

Over the course of his long career, Mr. Dinneen has developed in-depth professional expertise in the following skill areas: Community Engagement, Personnel Management, Budgetary/Fiscal Management, Labor Relations/Negotiations, Reorganizations, DEI initiatives, Economic Development, Construction/Capital Project Management, and Strategic Planning.

PROFESSIONAL EDUCATION

- Master of Arts in Public Administration, University of Dayton. OH
- Master of Arts in Urban and Regional Planning, Virginia Tech University, VA
- Bachelor of Arts in Anthropology, University of Dayton, OH
- Graduate of Senior Executive Program, John F. Kennedy School of Government, Harvard University, MA

MEMBERSHIPS AND AFFILIATIONS

- International City-County Management Association, Member
- Team Volusia Economic Development Corporation, Member
- Halifax Urban Ministries, Board Member

PROFESSIONAL BACKGROUND

Over 42 Years as a Local Government Management Professional

_	County Managar Valueia County El	2006 2010
•	County Manager, Volusia County, FL	2006-2018
•	City Manager, Dayton, OH	2002-2006
•	Montgomery County, OH	
	Assistant County Administrator	1995-2002
	Director Department of Solid Waste	1992-1995
•	City of Dayton, OH	
	Deputy Director of Public Works	1985-1992
	Superintendent of Fleet Management	1982-1985
	Senior Budget Analyst	1978-1982
	Department of Planning	1975-1978



P: 847.380.3240

www.govhrusa.com



Public Works Client List 2016 to Present

State	Client	Position Title	Year	Population
A l = h = =	D. and an	Landfill/Recycling Director (Professional	0040	54.044
Alabama	Decatur	Outreach)	2019	54,844
Alaska	Soldotna	Utility Manager	2021	4,163
Arkansas	Bella Vista	Assistant Street Superintendent (Professional Outreach)	2022	29,475
California	San Jose	Division Manager-Airport Capital Improvement Planning-Public Works	2023	1,025,000
Colorado	Commerce City	Director of Public Works	2018	53,969
	Fort Collins	Deputy Director - Light & Power Operations (Professional Outreach)	2022	165,080
	Fort Collins	Project Manager - Halligan Water Supply (Professional Outreach)	2022	165,080
	Fort Collins	Senior Specialist, Floodplain Management (Professional Outreach)	2023	165,080
	Longmont	Safety and Training Manager (Professional Outreach)	2023	100,758
	San Miguel County	Director of Road and Bridge Department	2016	7,678
Connecticut	South Norwalk Electric & Water	General Manager/CEO	2020	Multi
Florida	Largo	Director of Public Works	2018	82,244
	Orlando	Public Works Director	2022	307,573
	Tampa Bay Water	Chief Science Officer	2021	Multi
Illinois	Barrington	Director of Public Works	2022	10,455
	Brookfield	Director of Public Works	2017	19,500
	Cary	Director of Public Works and Engineering	2023	17,840
	Charleston	Assistant Public Works Director (Professional Outreach)	2023	20,141
	Crest Hill	Director of Public Works (Virtual)	2018	21,169
	Decatur	Director of Public Works (Professional Outreach)	2017	76,178
	East Dundee	Director of Public Works	2017	3,182
	Fox River Water Reclamation District	Executive Director	2022	Multi
	Freeport	Director of Public Works	2020	25,000
	Freeport	Public Works Director (Virtual)	2017	25,000
	Galesburg	Director of Public Works (Professional Outreach)	2023	33,706
	Glencoe	Public Works Director	2023	8,900
	Glenview	Assistant Director of Public Works	2016	47,475
	Gurnee	Assistant Director of Public Works/Village Engineer	2018	31,207
	Kane County	Construction Resident Engineer (Virtual)	2020	534,667
	. tano obanty	Project Manager/Traffic Safety Engineer	2020	331,001
	Kane County	(Virtual)	2020	534,667
	Kenilworth	Director of Public Works (Virtual)	2017	2,562
	La Grange	Director of Public Works	2021	15,610

Lake County					
Lincolnwood Director of Public Works 2016 12,590		Lake County	Director of Public Works	2016	703,462
Lincolnwood Director of Public Works 2023 12,590		Lake County	Director of Public Works	2023	703,462
Litchfield		Lincolnwood	Director of Public Works	2016	12,590
Litchfield Outreach')		Lincolnwood	Director of Public Works	2023	12,590
Moline		Litchfield	,	2017	6.877
Morton Grove			·		
Northwest Suburban Municipal Joint Action Water Agency Executive Director 2022 Multi					
Northwest Water Commission		Northwest Suburban Municipal Joint			
Olympia Fields		V ,			
Oregon			Director of Public Works (Professional		
Plainfield Director of Public Works 2022 41,734			Public Works Director (Professional		
Solid Waste Agency of Northern Cook County Executive Director 2021 Multi					
South Holland Public Works Director 2021 Multi			Director of Fublic Works	2022	41,734
Vernon Hills Director of Public Works/Engineer 2022 25,911 Villa Park Director of Public Works (Virtual) 2019 22,038 Wauconda Public Works Director 2021 14,125 Waukegan Water Plant Superintendent 2018 88,000 West Chicago Public Works Director 2021 27,221 Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Indiana Munster Director of Public Works (Limited) 2023 12,417 Indiana Munster Director of Public Works 2016 23,603 Iowa Dubuque Public Works Director 2020 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 40,612 Massachusetts Brookline Public Works Commissioner 2020 58,73			Executive Director	2021	Multi
Villa Park Wauconda Director of Public Works (Virtual) 2019 22,038 Wauconda Public Works Director 2021 14,125 Waukegan Water Plant Superintendent 2018 88,000 West Chicago Public Works Director 2021 27,221 Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Winnetka Public Works Director 2020 12,417 Industrial Pretreatment Coordinator 2016 23,603 Industrial Pretreatment Coordinator (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 59,700 Maryland		South Holland	Public Works Director	2020	22,030
Wauconda Public Works Director 2021 14,125 Waukegan Water Plant Superintendent 2018 88,000 West Chicago Public Works Director 2021 27,221 Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Winnetka Public Works Director 2020 12,417 Indiana Munster Director of Public Works 2016 23,603 Iowa Dubuque (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 59,700 Massachusetts Brookline Public Works Oirector 2023 59,700 Massachusetts Brookline Public Works Oirector 2023 40,612 Massachusetts Brookline Public Works Director (Professional Outreach) 2023		Vernon Hills	Director of Public Works/Engineer	2022	25,911
Wauconda Public Works Director 2021 14,125 Waukegan Water Plant Superintendent 2018 88,000 West Chicago Public Works Director 2021 27,221 Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Winnetka Public Works Director 2020 12,417 Indiana Munster Director of Public Works 2016 23,603 Iowa Dubuque (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Water and Wastewater Engineer Water and Wastewater Engineer 2023 40,612 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids<		Villa Park	Director of Public Works (Virtual)	2019	22,038
West Chicago Public Works Director 2021 27,221 Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Winnetka Public Works Director 2020 12,417 Indiana Munster Director of Public Works 2016 23,603 Industrial Pretreatment Coordinator (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Water and Wastewater Engineer (Professional Outreach) 2023 59,700 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 20,428 Grand County Director of Public Works 2021 1,251,000		Wauconda	i i	2021	14,125
West Chicago Public Works Director 2021 27,221 Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Winnetka Public Works Director 2020 12,417 Indiana Munster Director of Public Works 2016 23,603 Industrial Pretreatment Coordinator (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Water and Wastewater Engineer (Professional Outreach) 2023 59,700 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 20,428 Grand County Director of Public Works 2021 1,251,000		Waukegan	Water Plant Superintendent	2018	88,000
Westmont Public Works Director 2022 24,767 Wheeling Public Works Director 2020 38,878 Winnetka Director of Public Works (Limited) 2023 12,417 Winnetka Public Works Director 2020 12,417 Indiana Munster Director of Public Works 2016 23,603 Iowa Dubuque (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 59,700 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Works 2021 1,251,000 Rochester Director of Public Works 2021 13,017		-	Public Works Director	2021	27,221
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Winnetka Public Works Director 2020 12,417 Indiana Munster Director of Public Works 2016 23,603 Iowa Dubuque (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 40,612 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Works 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021		Winnetka	Director of Public Works (Limited)	2023	
Industrial Pretreatment Coordinator (Professional Outreach) 2023 59,700		Winnetka	Public Works Director	2020	12,417
Iowa Dubuque (Professional Outreach) 2023 59,700 Water and Resource Recovery Center Director (Professional Outreach) 2023 59,700 Maryland Hagerstown (Professional Outreach) 2023 40,612 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Service 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 <t< td=""><td>Indiana</td><td>Munster</td><td>Director of Public Works</td><td>2016</td><td>23,603</td></t<>	Indiana	Munster	Director of Public Works	2016	23,603
Dubuque Director (Professional Outreach) 2023 59,700 Water and Wastewater Engineer (Professional Outreach) 2023 40,612 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Service 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Blaine Director of Public Works 2023 60,000 Public Works Director/City Engineer (Vadnais Heights (Professional Outreach) 2023 13,080	Iowa	Dubuque		2023	59,700
Maryland Hagerstown (Professional Outreach) 2023 40,612 Massachusetts Brookline Public Works Commissioner 2020 58,732 Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Service 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer (Professional Outreach) 2023 13,080 <		Dubuque		2023	59,700
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Michigan Battle Creek Public Works Director 2022 52,721 Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Service 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2023 67,939 Blaine Director of Public Works 2023 60,000 Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080	Maryland	Hagerstown	(Professional Outreach)	2023	40,612
Ferndale Director of Public Works 2021 20,428 Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Service 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080	Massachusetts	Brookline	Public Works Commissioner	2020	58,732
Grand Rapids Utilities Director (Virtual) 2019 200,217 Oakland County Director of Public Service 2021 1,251,000 Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080	Michigan	Battle Creek	Public Works Director	2022	52,721
Oakland County Rochester Director of Public Service Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager Sault Ste. Marie Director of Public Works (Virtual) Sault Ste. Marie Director of Public Works (Virtual) Minnesota Blaine Assistant Director of Public Works Deputy Director of Public Works Deputy Director of Public Works Blaine Director of Public Works Director of		Ferndale	Director of Public Works	2021	20,428
Rochester Director of Public Works 2021 13,017 Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080		Grand Rapids	Utilities Director (Virtual)	2019	200,217
Saginaw-Midland Water General Manager 2018 260,000 Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080		Oakland County	Director of Public Service	2021	1,251,000
Sault Ste. Marie Director of Public Works (Virtual) 2019 13,631 Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer (Vadnais Heights (Professional Outreach) 2023 13,080		Rochester	Director of Public Works	2021	13,017
Minnesota Blaine Assistant Director of Public Works 2021 67,939 Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080		Saginaw-Midland Water	General Manager	2018	260,000
Blaine Deputy Director of Public Works 2023 67,939 Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080		Sault Ste. Marie	Director of Public Works (Virtual)	2019	13,631
Blaine Director of Public Works 2022 67,939 Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080	Minnesota	Blaine	Assistant Director of Public Works	2021	67,939
Burnsville Public Works Director 2023 60,000 Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080		Blaine	Deputy Director of Public Works	2023	67,939
Public Works Director/City Engineer Vadnais Heights (Professional Outreach) 2023 13,080		Blaine	Director of Public Works	2022	67,939
Vadnais Heights (Professional Outreach) 2023 13,080		Burnsville	Public Works Director	2023	60,000
Woodbury Public Works Director 2018 70,559		Vadnais Heights		2023	13,080
		Woodbury	Public Works Director	2018	70,559

Mississippi	Jackson	Director of Public Works	2023	153,700
Missouri	Metropolitan St. Louis Sewer District	Executive Director/CEO	2023	Multi
	University City	Director of Public Works	2022	35,172
Montana	Bozeman	Water Treatment Plant Superintendent	2019	48,532
Nebraska	Nebraska City Utilities	Operations Superintendent	2023	7,200
North Carolina	Fayetteville	Assistant Public Services Director - Transportation (Professional Outreach)	2023	210,000
	Fayetteville	Capital Projects Program Manager (Limited)	2023	210,000
	Fayetteville	Director of Public Services	2018	210,000
	Fayetteville	Fleet Manager	2022	210,000
	Fayetteville	Solid Waste Manager (Professional Outreach)	2023	210,000
	Fayetteville	Stormwater Manager (Limited)	2023	210,000
	Fayetteville	Stormwater Manager/Assistant City Engineer	2020	210,000
	Fayetteville	Stormwater Project Manager	2020	210,000
	Fayetteville	Street and RoW Infrastructure Maintenance Manager (Professional Outreach)	2023	210,000
	Fayetteville	Water Resources Engineer (Professional Outreach)	2023	210,000
	Holly Springs	Director of Public Works	2021	42,000
Ohio	Cleveland Heights	Assistant Director of Public Works	2019	46,238
Pennsylvania	Lancaster	Director of Public Works	2019	61,564
	Lancaster	Senior Utility Project Manager	2019	61,564
	Lancaster	Water Utility Manager	2019	61,564
Virginia	Roanoke	Director of Public Works	2023	100,220
	Virginia Beach	Director of Public Works	2020	442,707
Wisconsin	Bellevue	Director of Public Works (Virtual)	2021	15,524
	Beloit (City)	Director of Public Works	2017	36,966
	Cottage Grove	Deputy Director of Public Works & Utilities (Professional Outreach)	2022	9,740
	Geneva Lake Environmental Agency	Director	2021	Multi
	Grand Chute	Director of Public Works	2018	22,000
	Oak Creek	Design Engineer (Professional Outreach)	2019	35,243
	Oak Creek	Neighborhood Preservation Officer (Virtual)	2021	35,243
	Port Washington	Water Utility Superintendent	2022	11,250
	Portage	Director of Public Works (Professional Outreach)	2021	10,500
	Portage	Utilities Manager (Professional Outreach)	2021	10,500
	Sister Bay	Director of Public Works (Professional Outreach)	2020	6,500
	Waukesha	Director of Public Works	2023	71,158
	Wauwatosa	Director of Public Works	2016	47,000