



**SLAVIN MANAGEMENT  
CONSULTANTS**

November 2, 2023

Ms. Natasha Terrell, HR Manager, Staffing  
Human Resources Division  
Broward County  
115 S. Andrews Avenue - Room 508  
Fort Lauderdale, FL 33301

Via e-mail at: [nterrell@broward.org](mailto:nterrell@broward.org)

Re: *Executive Director of Solid Waste Authority*

Dear Ms. Terrell:

Slavin Management Consultants (SMC) is very interested in conducting the search for the Executive Director of the Broward County Solid Waste Authority. Attached is a completed and signed copy of the County's *Request for Expression of Interest Form*.

In further response to your inquiry, SMC has extensive experience in placing County and City administrators and managers in Florida and in many jurisdictions around the United States. Relevant searches to this project include:

- Rivanna Water and Sewer Authority (Charlottesville, VA) - Director of Operation (2013)
- City of Carrboro, NC - Director of Public Works *has solid waste responsibility* (2017)
- Charleston County, SC - Director of Environmental Management (2013)
- City of Coral Gables, FL - Assistant Public Works Director for Solid Waste (2021)
- Greater Peoria (IL) Sanitary District - Executive Director (2017)
- Orange County (NC) Water and Sewer Authority - Executive Director (2019)

Thank you for the opportunity to respond to this opportunity. We are prepared to begin work on this search within fifteen days. Please contact me at (770) 449-4656 if you have any questions or need additional information.

Sincerely,

SLAVIN MANAGEMENT CONSULTANTS

Robert E. Slavin, President



**VIA EMAIL**

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**FROM:** Natasha Terrell, HR Manager, Staffing, Human Resources Division

**NATASHA TERRELL** Digitally signed by  
NATASHA TERRELL  
Date: 2023.11.01  
15:32:10 -04'00'

**DATE:** November 1, 2023

**RE: Executive Professional Search Services - Request for Expression of Interest**

As a firm in Broward County's Executive Search Resource Library, we are soliciting your firm's interest in conducting the following Executive Search:

**Executive Director of Solid Waste Authority**

- Salary Range: To Be Determined
- Essential Duties (attached)

All-Inclusive Fee

\$ 21,645.75

If your firm is interested in conducting the above listed search, please express your interest by inserting your proposed **All-Inclusive Fee** as stated in the Agreement in the space provided above.

In addition, **please attach a list of the most recent relevant searches (include the date of each search listed)** conducted by your firm. This information will be considered along with the proposed fee and any other relevant information to determine the firm that meets the best interests of Broward County for this search.

To be considered for the above search, **the requested information must be received via email by 5:00pm EST on Monday, November 6, 2023, 2023 via email.** If you do not submit the requested information or do not respond by the deadline, we will assume your firm is not interested in this search. For any questions or clarifications, please do not hesitate to contact me.

Natasha Terrell, HR Manager, Staffing  
Human Resources Division  
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**Slavin Management Consultants**

FIRM: \_\_\_\_\_ SIGNATURE *Robert E. Slavin* DATE: **November 2, 2023**