



VIA EMAIL

TO: Sunny Larsen Sunny.Larsen@bakertilly.com; ssrfp@bakertilly.com
Edward Williams Edward.Williams@bakertilly.com
Anne Lewis Anne.Lewis@bakertilly.com; Cindy Simmons csimmons@bluearbor.com;
Judy Schmittgens jschmittgens@govhrusa.com info@govhrusa.com; Tracy Boczkowski
TracyB@helblingsearch.com; Kevin Burke kevin.burke@experis.com
Sam Faragalla samf@seu-usa.com; Beth Barker bethbarker@bradburymiller.com
Robert Neher robertneher@executivesearchneher.com
Diana Haussmann apply@ralphandersen.com; Robert Slavin slavin@bellsouth.net
Jay Reynolds jreynolds@wccstaffing.com; Brian Hare brianhare@bradburymiller.com
Renade Grant renade@worksquare.com; Sherrill Uyeda suyeda@alliancerc.com
Linda Kann lkann@alliancerc.com; David McDonald dmcdonald@alliancerc.com
Blake Astran blake@adkexecutivesearch.com; Kim.Burgstrom@manpowergroup.com
Karen Miller karenmiller@bradburymiller.com; NABids@manpowergroup.com

FROM: Natasha Terrell, HR Manager, Staffing, Human Resources Division

NATASHA TERRELL Digitally signed by
NATASHA TERRELL
Date: 2023.11.01
15:32:10 -04'00'

DATE: November 1, 2023

RE: Executive Professional Search Services - Request for Expression of Interest

As a firm in Broward County’s Executive Search Resource Library, we are soliciting your firm’s interest in conducting the following Executive Search:

Executive Director of Solid Waste Authority

- Salary Range: To Be Determined
- Essential Duties (attached)

All-Inclusive Fee

\$ 30,000

If your firm is interested in conducting the above listed search, please express your interest by inserting your proposed **All-Inclusive Fee** as stated in the Agreement in the space provided above.

In addition, **please attach a list of the most recent relevant searches (include the date of each search listed)** conducted by your firm. This information will be considered along with the proposed fee and any other relevant information to determine the firm that meets the best interests of Broward County for this search.

To be considered for the above search, **the requested information must be received via email by 5:00pm EST on Monday, November 6, 2023, 2023 via email.** If you do not submit the requested information or do not respond by the deadline, we will assume your firm is not interested in this search. For any questions or clarifications, please do not hesitate to contact me.

Natasha Terrell, HR Manager, Staffing
Human Resources Division
115 S. Andrews Avenue – Room 508
Fort Lauderdale, FL 33301
Telephone: (954) 357-6298
Email: NTerrell@Broward.org

FIRM: Alliance Resource Consulting SIGNATURE *Sherrill Uyeda* DATE: November 1, 2023



Executive Director of Solid Waste Disposal and
Recyclables Materials Processing Authority
(Solid Waste Authority)
Broward County, FL

November 1, 2023

VIA EMAIL

Natasha Terrell
Human Resources Manager, Staffing
Broward County
115 S. Andrews Ave., Room 508
Ft. Lauderdale, FL 33301

Dear Natasha:

Alliance Resource Consulting is pleased to submit this proposal to assist Broward County in its efforts to recruit and screen candidates for the Executive Director of Solid Waste Disposal and Recyclables Materials Processing Authority (Solid Waste Authority) position.

Our motto is "The Power of Partnership." We take this seriously and have built our reputation on providing services of the highest quality. Since 2004, we have placed more than 600 well-qualified individuals at a variety of organizations. We are a minority and female-owned company with an outstanding record of diversity outreach and placement.

We are excited about the prospect of working with you on this important assignment. Please let us know if you have any questions.

Sincerely,

A handwritten signature in cursive script, appearing to read "Sherrill Uyeda".

Sherrill Uyeda
Founding Partner

Our Experience

We have extensive nationwide experience recruiting well-qualified individuals for government agencies and special districts. We have placed excellent people with diverse backgrounds in organizations large and small.

We always deliver on time and within budget, and we take great care to preserve our client's confidentiality before, during, and after the recruitment process.

Currently Recruiting

- ▶ Assistant General Manager, Utility Administrative Services - Burbank Water and Power
- ▶ Board Secretary/Administrative Assistant - Clean Energy Alliance
- ▶ Key Accounts/Programs Manager - Clean Energy Alliance
- ▶ Power Procurement Manager - Clean Energy Alliance
- ▶ Regulatory Analyst - Clean Energy Alliance
- ▶ Director of Environmental & Regulatory Compliance - Eastern Municipal Water District
- ▶ Manager of Water Resources - Inland Empire Utilities Agency
- ▶ Research Manager - Los Angeles County Sanitation Districts
- ▶ Assistant General Manager, Engineering and Operations - Rancho California Water District
- ▶ Manager of Administration, Finance and Business Services - San Benito County Water District
- ▶ Safety & Health Program Manager - South Coast Water District

Past Placements

- ▶ General Manager - Contra Costa Water District (2022)
- ▶ General Manager - Eastern Municipal Water District (2021)
- ▶ General Manager - Encina Wastewater Authority (2022)
- ▶ General Manager - Marina Coast Water District (2021)
- ▶ General Manager - Rainbow Municipal Water District (2023)
- ▶ General Manager - Rancho California Water District (2021)
- ▶ Assistant General Manager - Encina Wastewater Authority (2022)
- ▶ Assistant General Manager, Power Supply - Burbank Water and Power (2021)
- ▶ Assistant General Manager, Water - City of Ventura, CA (2019)
- ▶ Assistant General Manager/District Engineer - San Benito County Water District (2022)
- ▶ Chief Construction Inspector - Coachella Valley Water District (2023)
- ▶ Chief Executive Officer - Clean Energy Alliance (2023)
- ▶ Chief Financial Officer - Burbank Water and Power (2023)
- ▶ Chief Financial Officer - El Toro Water District (2023)
- ▶ Communications Manager/Public Information Officer - Coachella Valley Water District (2023)
- ▶ Customer Service Supervisor - Burbank Water and Power (2020)
- ▶ Director of Administrative Services - Marina Coast Water District (2022)
- ▶ Director of Development Services - Eastern Municipal Water District (2019)
- ▶ Director of Engineering - South Orange County Wastewater Authority (2019)
- ▶ Director of Engineering Support Services - Eastern Municipal Water District (2022)
- ▶ Director of Human Resources - Eastern Municipal Water District (2022)
- ▶ Director of Maintenance - Irvine Ranch Water District (2022)
- ▶ Director of Service - Coachella Valley Water District (2019)
- ▶ Director of Treasury - Irvine Ranch Water District (2023)
- ▶ Director of Water Reclamation - Eastern Municipal Water District (2022)
- ▶ District Engineer - Marina Coast Water District (2022)
- ▶ District Engineer - San Benito County Water District (2023)
- ▶ Engineer - Antelope Valley Watermaster (2017)

Past Placements

- ▶ Executive Director - Los Vaqueros Reservoir JPA (2022)
- ▶ Executive Director of Finance and Administration (CFO) - Irvine Ranch Water District (2023)
- ▶ Finance Director/Treasurer - Marin Municipal Water District (2022)
- ▶ Finance Manager - Las Virgenes Municipal Water District (2021)
- ▶ Finance Manager - Marin Municipal Water District (2022)
- ▶ General Counsel - Marina Coast Water District (2020)
- ▶ Information Services Director - Irvine Ranch Water District (2022)
- ▶ Manager, Energy Control Center - Burbank Water and Power (2022)
- ▶ Manager of Admin, Finance & Business Services - San Benito County Water District (2022)
- ▶ Manager of Risk and Contracts Administration - Irvine Ranch Water District (2022)
- ▶ Manager Water Production - Operations - Burbank Water and Power (2022)
- ▶ Marketing Associate - Burbank Water and Power (2022)
- ▶ Power Resources Manager - Burbank Water and Power (2022)
- ▶ Principal Civil Engineer - Burbank Water and Power (2023)
- ▶ Sr. Administrative Analyst, Admin Services - Burbank Water and Power (2022)
- ▶ Sr. Administrative Analyst, Employee Relations - Burbank Water and Power (2021)
- ▶ Sr. Director, Water Resources Planning - Eastern Municipal Water District (2019)
- ▶ Senior Engineer - South Orange County Wastewater Authority (2019)
- ▶ Superintendent of Operations - El Toro Water District (2020)
- ▶ Sustainability Officer - Burbank Water and Power (2022)
- ▶ Technology Manager - Burbank Water and Power (2023)
- ▶ User Support Manager - Irvine Ranch Water District (2021)
- ▶ Utilities Manager - City of San Clemente, CA (2022)
- ▶ Water Quality Analyst - Burbank Water and Power (2022)
- ▶ Water Resources and Planning Manager - Santa Ana Watershed Project Authority (2022)